## Samsung SDS <br> 1Q 2022 <br> Earnings Release

Apr 28, 2022

## Disclaimer

The financial information in this document are consolidated earnings results based on K-IFRS.

This document is provided for the convenience of investors only, before the external review on our 1Q22 financial results are completed. The audit outcomes may cause some parts of this document to change.

This document may contain forward-looking statements - that is, statements related to future, not past, events.
In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects", "anticipates", "intends", "plans", "believes", "seeks" or "will".

Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties which could adversely or positively affect our future results include:

- The behavior of financial markets including fluctuations in exchange rates, interest rates
- Strategic actions including dispositions and acquisitions
- Unanticipated dramatic developments in our major businesses
- Numerous other matters at the national and international levels which could affect our future results

These uncertainties may cause our actual results to be materially different from those expressed in this document.

## © Income Statement

|  | 1Q22 | 4Q21 | QoQ | 1Q21 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 4,192 | 3,937 | +6.5\% | 3,061 | +36.9\% |
| IT Services | 1,453 | 1,498 | -3.0\% | 1,368 | +6.1\% |
| Logistics | 2,739 | 2,439 | +12.3\% | 1,693 | +61.8\% |
| Operating profit (\%) | $\begin{aligned} & 274 \\ & (6.5) \end{aligned}$ | $\begin{aligned} & 144 \\ & (3.7) \end{aligned}$ | $\begin{array}{r} +89.6 \% \\ (+2.8) \end{array}$ | $\begin{aligned} & 217 \\ & (7.1) \end{aligned}$ | $\begin{array}{r} +26.0 \% \\ (-0.6) \end{array}$ |
| IT Services <br> (\%) | $\begin{array}{r} 209 \\ (14.4) \end{array}$ | $\begin{array}{r} 108 \\ (7.2) \end{array}$ | $\begin{array}{r} +93.9 \% \\ (+7.2) \end{array}$ | $\begin{array}{r} 185 \\ (13.5) \end{array}$ | $\begin{array}{r} +13.1 \% \\ (+0.9) \end{array}$ |
| Logistics <br> (\%) | $\begin{array}{r} 65 \\ (2.4) \end{array}$ | $\begin{array}{r} 36 \\ (1.5) \end{array}$ | $\begin{array}{r} +76.8 \% \\ (+0.9) \end{array}$ | $\begin{array}{r} 32 \\ (1.9) \end{array}$ | $\begin{array}{r} +99.1 \% \\ (+0.4) \end{array}$ |
| Pre-tax profit <br> (\%) | $\begin{aligned} & 294 \\ & (7.0) \end{aligned}$ | $\begin{aligned} & 155 \\ & (3.9) \end{aligned}$ | $\begin{array}{r} +89.7 \% \\ (+3.1) \end{array}$ | $\begin{aligned} & 227 \\ & (7.4) \end{aligned}$ | $\begin{array}{r} +29.6 \% \\ (-0.4) \end{array}$ |
| Net Income (\%) | $\begin{aligned} & 204 \\ & (4.9) \end{aligned}$ | $\begin{aligned} & 111 \\ & (2.8) \end{aligned}$ | $\begin{array}{r} +84.6 \% \\ (+2.1) \end{array}$ | $\begin{aligned} & 159 \\ & (5.2) \end{aligned}$ | $\begin{array}{r} +29.0 \% \\ (-0.3) \end{array}$ |



## Revenue and OPM

(Billion KRW)


## © Cloud

- MSP : Cloud Migration of enterprise system (eg. MIS, ERP)
- Private Cloud : Increased cloud services in semiconductor mfg.
- SaaS : Global SCM, CRM solution implementation in manufacturing and chemical industries

D S I / ITO

- MES : Expansion of MES implementation to overseas factory in battery manufacturing
- MIS : Increased web browser conversion business as Internet Explorer support ends
- ITO : Expansion of IT outsourcing service for external customers


】 Freight Charge \& Trading Volume

- Strong freight charge
- COVID-19 impact, higher oil price, Ukraine crisis
- Increased trading volume
- New release of handsets, solid demand of TV \& Home Appliances

ป External Business

- Global logistics service coverage expanded for major customers in High-Tech \& Auto Parts industries


## [Appendix 1] Income Statement

| (Billion KRW) | 2021 |  |  |  |  | 1Q22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q |  |  |
| Revenue | 3,061 | 3,251 | 3,381 | 3,937 | 13,630 | 4,192 |
| COGS | 2,632 | 2,810 | 2,950 | 3,554 | 11,947 | 3,700 |
| Gross Profit | 429 | 441 | 431 | 382 | 1,683 | 491 |
| Margin (\%) | 14.0\% | 13.6\% | 12.8\% | 9.7\% | 12.3\% | 11.7\% |
| SG\&A | 212 | 216 | 209 | 238 | 875 | 219 |
| Operating Profit | 217 | 225 | 222 | 144 | 808 | 274 |
| Margin (\%) | 7.1\% | 6.9\% | 6.6\% | 3.7\% | 5.9\% | 6.5\% |
| Non-operating gain \& loss | 10 | 5 | 25 | 10 | 49 | 20 |
| Profit before income tax | 227 | 229 | 247 | 155 | 858 | 294 |
| Income tax expense | 68 | 65 | 48 | 44 | 224 | 891 |
| Net Income | 159 | 165 | 199 | 111 | 633 | 204 |
| Margin (\%) | 5.2\% | 5.1\% | 5.9\% | 2.8\% | 4.6\% | 4.9\% |
| Profit attributable to owners of the parent | 156 | 159 | 193 | 103 | 611 | 198 |

## [Appendix 2] Revenue \& Operating Profit by Business Segment



## [Appendix 3] Statement of Financial Position

| (Billion KRW) | 2017 | 2018 | 2019 | 2020 | 2021 | 1Q22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset | 7,278 | 8,014 | 9,021 | 9,155 | 10,517 | 10,835 |
| Current assets | 5,118 | 5,882 | 6,384 | 6,581 | 7,576 | 7,921 |
| Non-current assets | 2,160 | 2,132 | 2,637 | 2,574 | 2,941 | 2,914 |
| Liabilities | 1,558 | 1,865 | 2,296 | 2,296 | 3,074 | 3,334 |
| Current liabilities | 1,325 | 1,575 | 1,698 | 1,721 | 2,371 | 2,633 |
| Non-current liabilities | 233 | 290 | 598 | 575 | 703 | 701 |
| Equity | 5,720 | 6,149 | 6,725 | 6,859 | 7,444 | 7,501 |
| Capital stock | 39 | 39 | 39 | 39 | 39 | 39 |
| Cash \& Cash equivalents | 2,925 | 3,672 | 3,831 | 4,194 | 4,591 | 4,855 |
| Debts \& Borrowings | 1 | 1 | 1 | 1 | 1 | 1 |
| CAPEX | 186 | 276 | 379 | 275 | 325 | 86 |
| D \& A | 333 | 308 | 441 | 451 | 442 | 117 |
| EPS(KRW) | 6,854 | 8,134 | 9,517 | 5,732 | 7,899 | - |
| ROE(\%) | 9.6\% | 10.6\% | 11.4\% | 6.5\% | 8.5\% | - |
| DPS(KRW) | 2,000 | 2,000 | 2,400 | 2,400 | 2,400 | - |
| Payout ratio | 29.2\% | 24.6\% | 25.2\% | 41.9\% | 30.4\% | - |

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